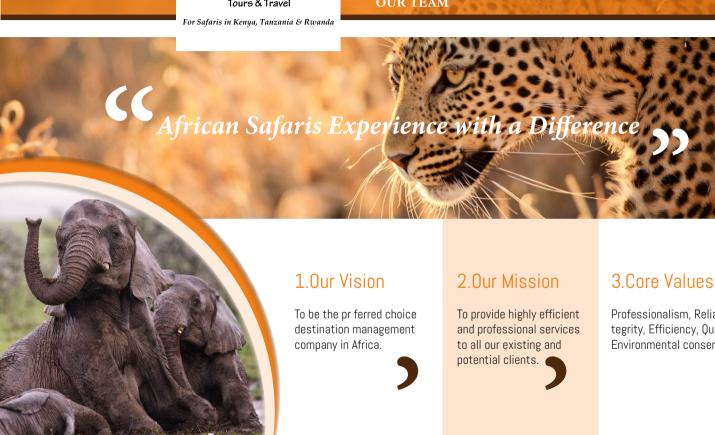


ABOUT US OUR SERVICES CONTACT US MANAGEMENT DIRECTORY **OUR TEAM**





Professionalism, Reliability, Integrity, Efficiency, Quality and Environmental conservation.



www.africasafaridiscovery.com



- **▶** ABOUT US
- **OUR SERVICES**
- **▶ CONTACT US**
- **► MANAGEMENT DIRECTORY**
- **OUR TEAM**

ABOUT US - Business Profile

Africa Safari Discovery is a Kenyan Tours and Travel Company offering:

Fun Safaris for local and international visitors to the East Africa region, specifically Kenya, Tanzania and Rwanda. as well as

Travel & Holiday consultancy services to local travellers in Kenya on outbound trips.

Our Custom-Made African safari itineraries are of world class standards and are ideal for groups, organizations, families and individuals for both leisure and business travel within the region. The travel consultancy services include ticketing for local and international flights, hotel reservations, airport transfers and related ground transportation services for groups and individuals, with great deals on holiday packages, business travel, school/student group trips, cruises and excursions.



Operations at Africa Safari Discovery are guided by our underlying intent to be the African Safari provider of choice to the world market and the value partner in the local front. We work towards this by consistently providing efficient service and creating remarkable and stress-free travel experiences to all our esteemed clients

We have a passion for what we do, which makes us reliable in consistently delivering on all our promises; whilst offering an exciting opportunity for exploration, discovery and adventure. In line with this, all our services and products are tailor-made with a keen attention to the details of each of our client's needs and requirements to ensure fulfilled travel experiences, be it for business or leisure.

We consider it our utmost duty to relentlessly offer unique experiences to ensure our customers' travel is planned and executed with the minimum of fuss or stress and the optimal fulfilment in their tours and trips.



- **▶ ABOUT US**
- **OUR SERVICES**
- **▶ CONTACT US**
- **► MANAGEMENT DIRECTORY**
- **OUR TEAM**



Our Services

There are many different ways to explore the wilds of East Africa and tour around the 5 continents. We are here to make all the necessary travel arrangements for you and provide you with a detailed itinerary, maps, brochures and advice on what to do and see and set you off to experience your adventure in the wild

An ideal and hassle free way to arrange a holiday!

Options also exist where you join a small group of like minded travelers on a pre-scheduled, guided tour. Finally, we can also arrange a private tailor made guided tour for you. The benefits are not worrying about distances and driving and enjoying a more in depth experience of the open country. We have a wide variety of itineraries for you to choose from, or, where you prefer exclusiveness, we will gladly plan a tailor made tour or safari for you.





- **▶** ABOUT US
- **OUR SERVICES**
- **▶ CONTACT US**
- **► MANAGEMENT DIRECTORY**
- **▶ OUR TEAM**

Ground Handling >>

For our partners in the travel trade, we offer our experience with large incentive groups, leisure groups, family groups, honeymooners and self drive safari enthusiasts, taking care of all your travel requirements from the moment you arrive to the day you leave.

We enjoy a number of longstanding partnerships with I cal operators and can thus, in turn offer you extremely competitive rates with tried and tested service delivery.

You don't need to book 'this' with one company and 'that' with another.

We help you with the following:

- 1 Tailor made FIT (Fully Inclusive Tour)
- 2 International itineraries that covers the 5 continents
- Incentive tour programs which includes stays in prime properties and exotic locations
- 4 City and local excursions
- 5 Shopping itineraries
- 6 Airport transfers
- 7 Conferencing and event management Special interest groups such as Golfing, Honeymoon, Bird watching, Fishing safaris, Trekking, Hiking, Nature walks and others







- 8 Air ticketing
- 9 Beach, lodge and hotel bookings
- 10 Water rafting in Kenya
- 11 Mountaineering and balloon safaris
- 12 Group tours
- 13 Reception on arrival at all major airports
- 14 Camping safaris for budget travelers and special rates for students.



- **▶** ABOUT US
- **OUR SERVICES**
- **▶ CONTACT US**
- **► MANAGEMENT DIRECTORY**
- **OUR TEAM**

Tour Planning >>

Africa Safari Discovery continually develops and improves upon our product range of fascinating tours, combining unique destinations to end up with exclusive experiences. Our products and our services are driven by the quality of service delivery, which is what separates us from our competitors.

Ours is a belief to maintain the hard earned positive relationships with our current and potential clients — working closely with them to guarantee that their needs are met and that they receive the best services. Over the numerous years that we have been in business, we have built and continue to build a strong reputation within the industry, with our clients as well as with our agents.





Our products and our services are driven by the quality of service delivery, which is what separates us from our competitors.





- **▶ ABOUT US**
- **DUR SERVICES**
- **▶ CONTACT US**
- **► MANAGEMENT DIRECTORY**
- **▶ OUR TEAM**

Destination Marketing

We have extensive experience in tourism and have built up key contacts world-wide. Africa Safari Discovery is gradually establishing its mark as experts in connecting our product outlay to inbound and outbound clientele world-wide. We at Africa Safari Discovery work closely with all our business partners and can be seen as an extension of their operations in Africa.

We continually provide product education, facilitation of sales opportunities and business closure on behalf of our business partners. We also discuss rates and ensure that all inbound and outbound clientele have the best that we can offer.





We continually provide product education, facilitation of sales opportunities and business closure on behalf of our business partners.



- **▶** ABOUT US
- **▶ OUR SERVICES**
- **▶ CONTACT US**
- **► MANAGEMENT DIRECTORY**
- **OUR TEAM**

Hotel Bookings >>

Africa Safari Discovery invests a lot of time and effort to ensure that all guests experience the highest standards of customer care. To begin with, all our carefully selected travel products ensure that guests are provided with the optimum blend of facilities and destinations.

Africa Safari Discovery also provides all pre-departure information to you before you travel – ensuring that you are informed of all arrangements and conditions upfront.







our prices
are clearly
indicative of
the service to
expect when
you book
your service
with us.



- **▶** ABOUT US
- **▶ OUR SERVICES**
- **▶ CONTACT US**
- **► MANAGEMENT DIRECTORY**
- **OUR TEAM**

Management Directory

Africa Safari Discovery is made up of a prolific team of professionals who are passionate about tours and travel. Our team includes driver-guides, tour consultants and travel agents with over 20 years combined experience in safaris, ticketing, logistics, schools/student group trips and team management. The senior management and head of department team comprises of:





- **▶** ABOUT US
- **▶ OUR SERVICES**
- **▶ CONTACT US**
- **► MANAGEMENT DIRECTORY**
- **OUR TEAM**

Our Team >>

Africa Safari Discovery is made up of a prolific team of professionals who are passionate about tours and travel. Our team includes driver-guides, tour consultants and travel agents with over 20 years combined experience in safaris, ticketing, logistics, schools/student group trips and team management. The senior management and head of department team comprises of:



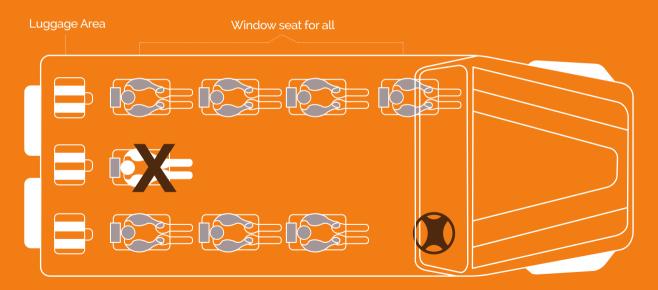
Ownership >>

Africa Safari Discovery enjoys over 20 years of combined experience in designing and executing safaris within the East Africa region, specifically Kenya, Rwanda and Tanzania. The team at Africa Safari Discovery is led by Ammos Karwega, the very able Serah Njoroge, formerly of Eastern & Southern Safaris in Kenya and Leopard Tours in Tanzania. In these companies Serah oversaw the planning and execution of hundreds of tours within the region. In addition our experience in ticketing, hotel booking and airport transfers, as well as organised group trips is unparalleled, extending to many countries of the world and dealing with a range of hotels and car hire companies.



- **▶** ABOUT US
- **▶ OUR SERVICES**
- **▶ CONTACT US**
- **► MANAGEMENT DIRECTORY**
- **▶ OUR TEAM**

VEHICLE SEATING STRUCTURE





- **▶** ABOUT US
- **▶ OUR SERVICES**
- **▶ CONTACT US**
- **► MANAGEMENT DIRECTORY**
- **OUR TEAM**

GUIDES AND VEHICLES: ON YOUR SAFARI>>

The safari Driver/Guide is a critical element to a great safari experience. A good driver/guide will make this happen. All effort is put in order to get the best driver/guide available for your safari. All our guides have basic defensive driving skills, good knowledge on flora and fauna and have over 10 years experience in guiding.

Vehicles used are generally minivan 4 x 4 and 4 x 4 land rovers or land cruisers with a pop-up roof that allows a good visibility for game viewing. We offer you the vehicle of your choice and at the end of every safari we have a 15-30 minutes meeting to get a feedback from you on the service provided.







www.africasafaridiscovery.com